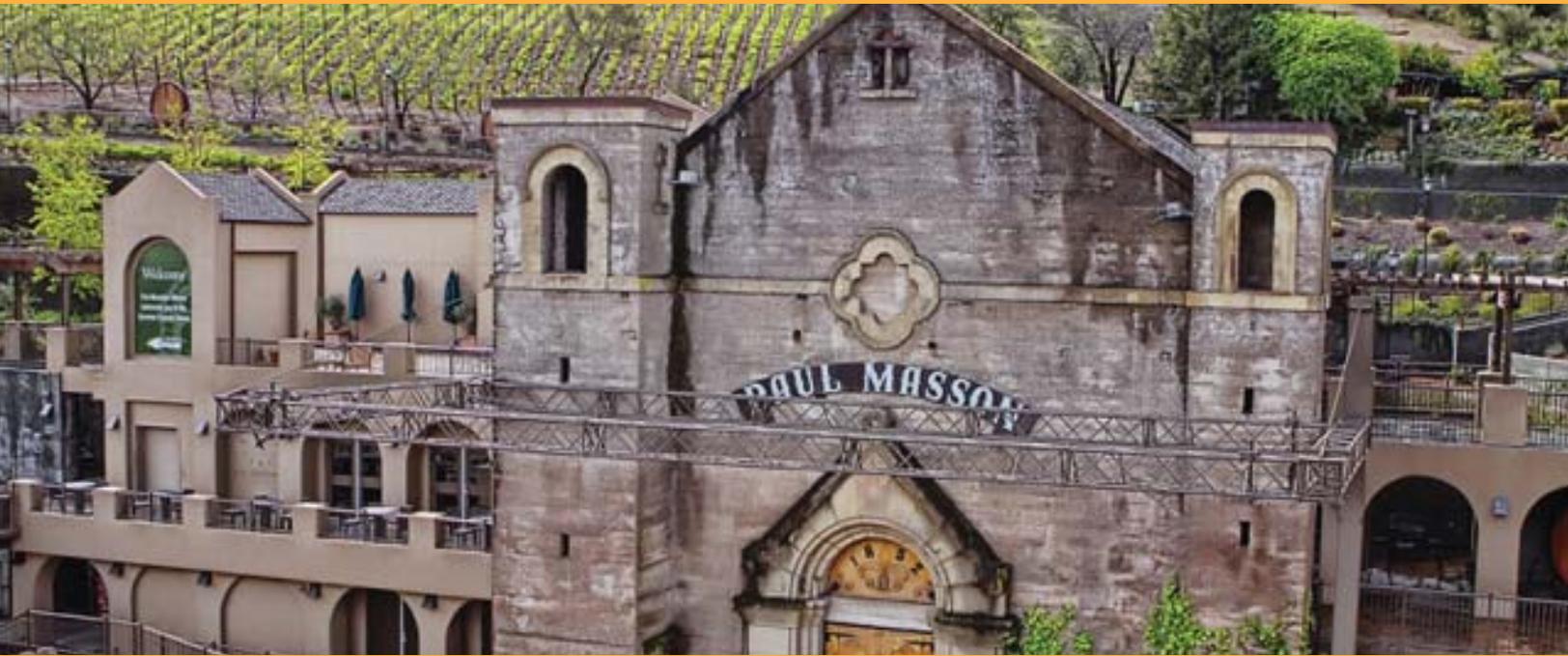




The Mountain Winery

The Mountain Winery uses Landport for Preventive Maintenance, resulting in improved communication and efficiency.



FAST FACTS

Organization	The Mountain Winery
Industry	Commercial
Challenge	No system for preventative maintenance meant a reactive, inefficient maintenance program
Solution	Implement Landport's Internet Driven™ Facility Management System
Results	The system solved workflow problems and increased proficiency at an affordable price.

SUMMARY

The Mountain Winery, based in beautiful Saratoga, California, is home to lush landscaped gardens and coastal redwood groves as well as hosting its famous Summer Concert series, weddings, corporate meetings, dinner parties, retreats, and holiday parties. Its venue preventative maintenance process, however, was disorganized and reactive, leading to inefficiencies.

Landport's world-leading Internet Driven system provided a robust, easy to use, affordable system tailored to the Winery's needs, resulting in increased proficiency and communication—and ultimately, seamless service to its clients.

CHALLENGE



The Mountain Winery is an historic, ivy-covered stone structure with old world charm surrounded by impressive vistas, lush landscaped gardens, and coastal redwood groves unique to California. Known for its setting, the Winery is famous for its Summer Concert Series, which has featured performers like Diana Ross, Ringo, Lyle Lovett, Willie Nelson and Ray Charles. The venue is a popular location for weddings, corporate meetings, dinner parties, retreats, and holiday parties.

Each of the Winery's unique venues require proactive maintenance and careful handling by skillful vendors in order to maintain the "wow" factor for customers—but that wasn't what was happening. The Winery reactively responded to maintenance, which left holes in their workflow. They often found themselves scrambling to get the job done—while lacking a way to communicate.

RESULTS



Within a few hours of implementation, the Winery was able to tailor the system to address individual venue needs. The system solved workflow problems and increased efficiency at an affordable price.

System benefits include providing detailed reports, specific preventive maintenance components, and workflow and maintenance organization.

SOLUTION



The Winery's communication and order completion needs were a perfect fit for Landport's world-leading Internet Driven system, which handles on-demand maintenance requests and Preventive Maintenance work orders--all at a doable price.

Landport uploaded the Winery's information into the system quickly, customized the system to fit the Winery's specific needs, and provided easy, fast training.

"Landport helped us completely revamp our property management operation at a very competitive price."

Robert Mullan
Director of Operations,
The Mountain Winery